

Cost Analysis within Strategic Stationing Studies: The European Infrastructure Consolidation (EIC)

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Bill Tarantino, PhD

Topics

- Strategic stationing analysis and cost context
- Current cost models
- EIC application

Strategic Stationing Cost Analysis Context

- BRAC and EIC are Sequestered processes
 - “Trusted agents” are free to discuss possible closure and realignment scenarios amongst their group.
 - They rely on Service databases that provide facilities information and use data calls to confirm that information and fill in data gaps.
- COBRA
 - First four rounds of BRAC used **COBRA, Cost of Base Realignment Actions**, to add structure and comparable data fields to each BRAC action studied.
 - Ensures recommendations are analyzed on a level playing field.
 - BRAC commissions use the estimates to compare scenarios.
- BCAT: EIC used a scaled down version of COBRA to meet their cost-model requirements.
- Challenge: The comparative estimates are used as initial budget estimates.

Stationing Cost Concepts

- Supply-demand relationship drives all analysis
 - Supply – what the location has to offer
 - Demand – what the units need to complete their missions
- Multiple costs
 - Fixed – the cost if the location is open regardless of population changes
 - Variable – the cost given a change in population
 - Mission – the cost of operating a unit on an installation
- Timing is a factor
 - Implementation
 - Needed investment to complete a scenario
 - Transportation, MILCON, information technology, severance...
 - One-time – the cost for a stationing action that does not reoccur
 - Recurring – costs that repeat overtime
 - Steady state – costs after all implementation actions are completed

Cost and Benefit Trade-off

- Stationing analysis tries to minimize costs while maximizing benefits
- Costs
 - Financial costs (e.g., implementation and mission costs)
 - Other costs that impact units involved in a move (e.g., lost training, disruption, family considerations) or costs within the local area (e.g., environment, schools, transportation systems)
- Benefits
 - Lower operating costs
 - Greater military value based on supply-demand improvements or the capabilities that a location offers
 - Other (e.g., smaller inventory of installations and the ability to manage the inventory, consolidated training, joint opportunities)

Strategic Stationing Analysis Leads to “Real Savings”

EIC Actions w/AF Ownership or Equity	(2015-2021) O&M / MILCON	Est. Total Cost	Est. Annual Savings
-----	\$--	\$--	\$--
Total	\$406M / \$657M	\$1.1B	\$283M

Scenario	Description of Scenario	One Time Cost	Annual Recurring Savings	Payback Period	6-yr Savings (Cost)	20-yr NPV (Cost)
--	----	\$--	\$--	--	\$--	\$--
TOTALS		\$57.87	\$57.63		\$263.88	\$960.64

Scenario	Description of Scenario	One Time Cost	Annual Recurring Savings	Payback Period	5-yr Savings (Cost)	20-yr NPV (Cost)
--	--	\$--	\$--	--	\$--	\$--
TOTALS		\$300.05	\$105.36		\$26.58	\$1,339.90

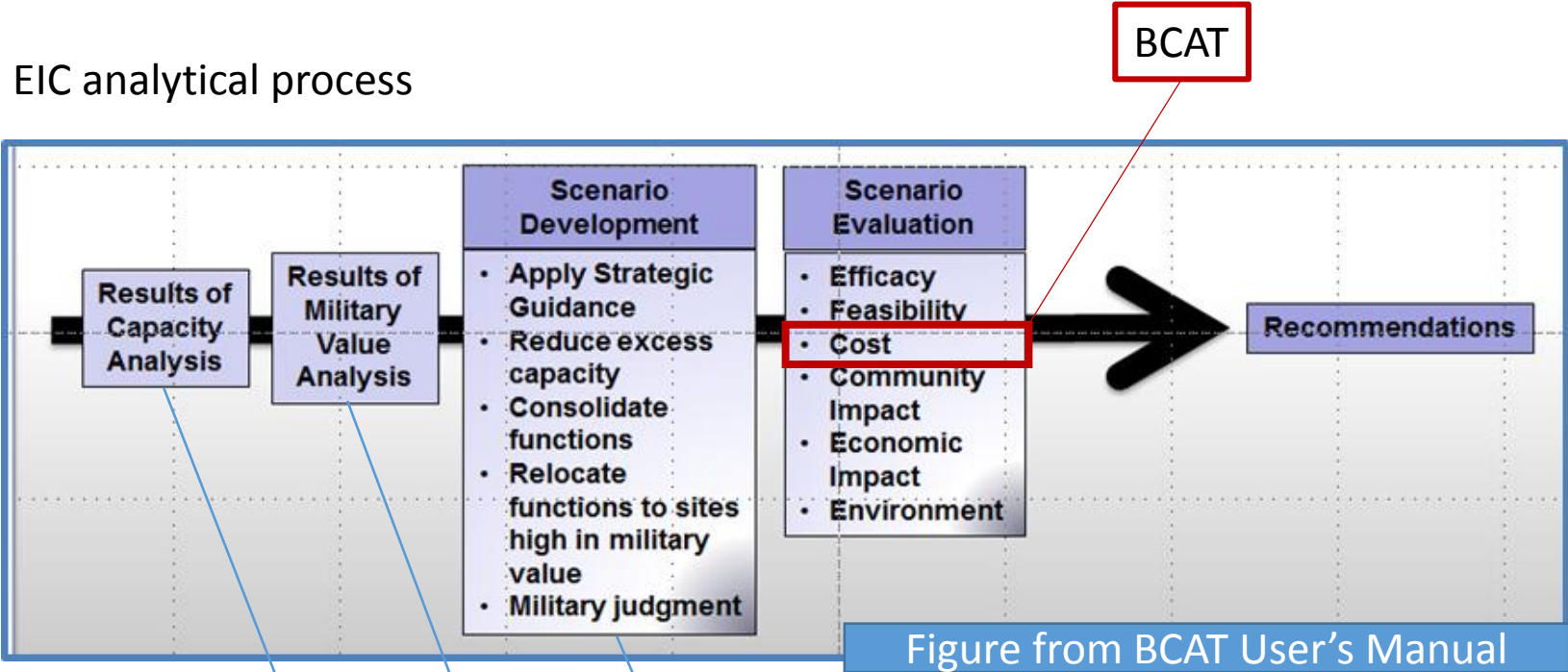
- Greatest potential savings from scenarios with a closure (personnel, sustainment)
- BRAC 2005: \$3.8B savings a year (GAO 2012)

Cost Model History (COBRA)

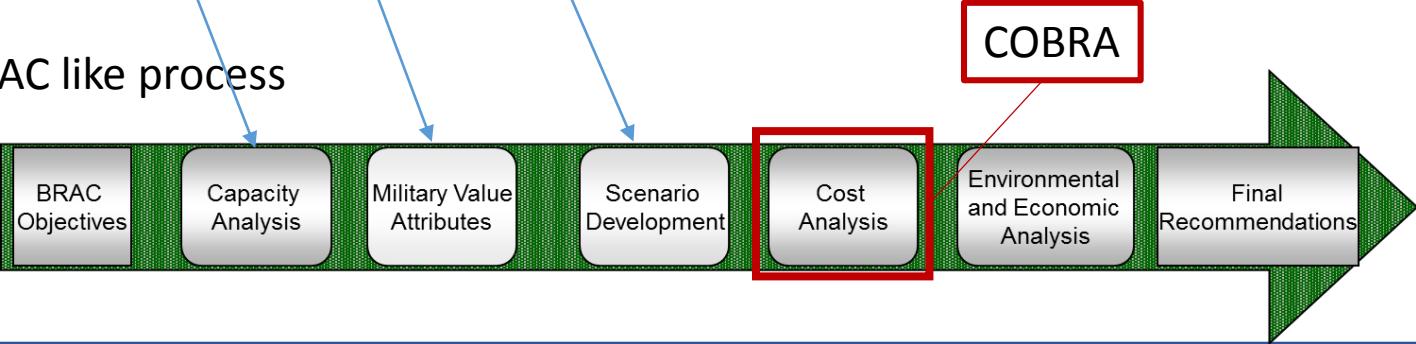
- **Before 2001 – DOS based system**
- **2001 – UCRM for the QDR**
 - Center for Army Analysis review
 - Moved to Windows environment
 - Revised algorithms
- **2003 – BRAC 2005**
 - Revised algorithms
 - Verified and validated model inputs / outputs
- **2013 – BCAT for EIC**
 - Used a “simplified” COBRA
 - Excel based
 - Updated for EIC application
- **2016 – Cost comparison analysis for strategic stationing analyses**
 - Define requirements
 - Improve analytics
 - Revisit algorithms and address shortcomings
- **20?? – BRAC 20??**
 - Update COBRA
 - Use the model for strategic studies and the next BRAC

Implementing a COBRA like Tool in the EIC: BCAT

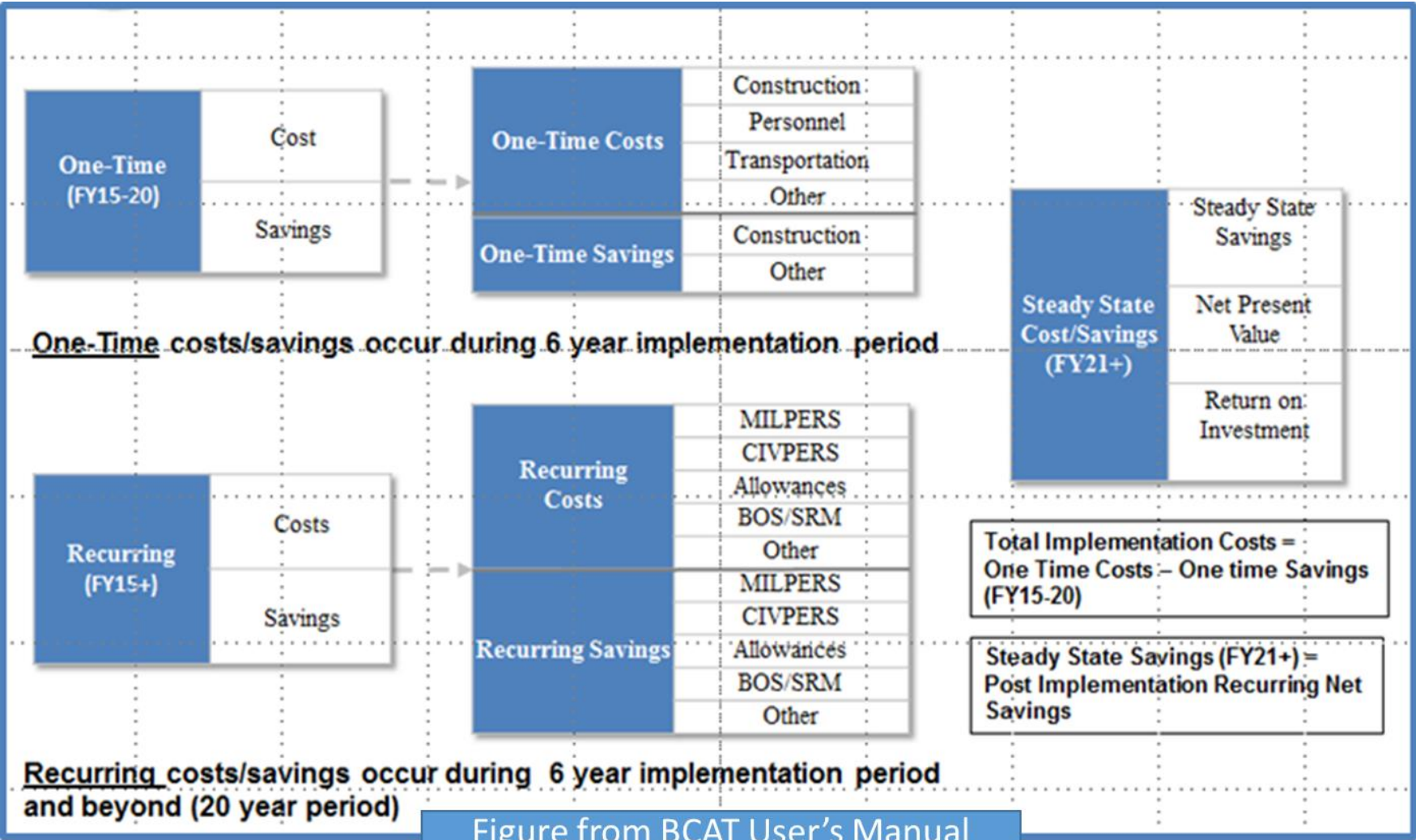
EIC analytical process



A BRAC like process



Costs Included Within EIC Using BCAT



MILCON is Usually the Largest Cost

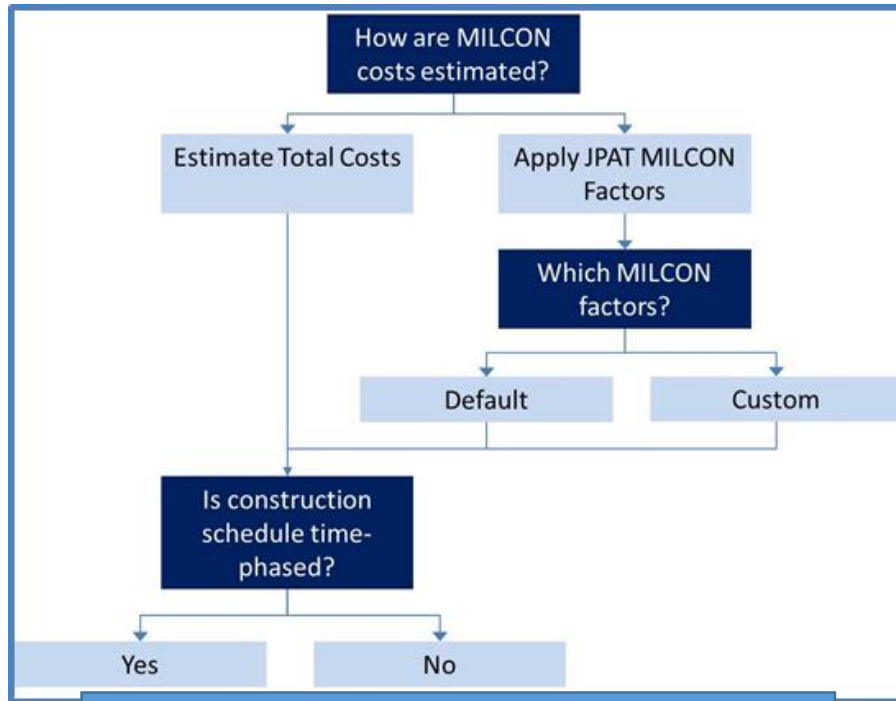


Figure from BCAT User's Manual

- Users determine MILCON cost
 - From prior estimate
 - Or use JPAT process
- EIC standard factors
 - Design rate: 4%
 - Supporting facilities (site preparation, IT, etc.) rate: 33%
 - Supervision, inspection, and overhead (SIOH): 5.7%
 - Contingency: 5%
- Users select new construction or renovation at given quality for existing facilities.
- User assumes a timing to distribute MILCON costs.

Other Costs

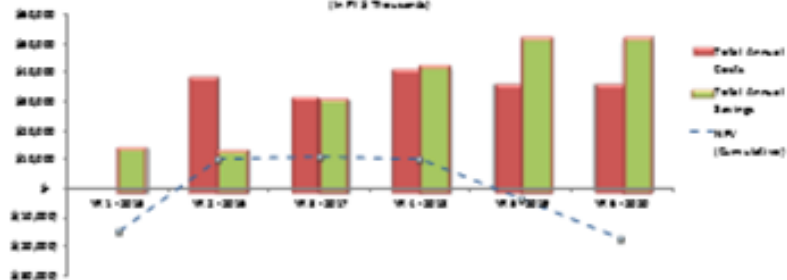
- BOS: change in populations drives a change in BOS.
- Personnel actions: one time costs (severance, relocation) and recurring (location, salaries)
- IT: marginal for person (\$1250) and incremental (\$87,000 per 100 relocated)
- Sustainment:
 - Savings due to closure
 - New costs due to MILCON
- Transportation costs for relocated personnel and equipment

Total One-Time Costs [(\$'Thous)]	Annual Recurring Costs [(\$'Thous)]	28-Year NPV [(\$'Million)]	Payback Year
\$37,837	\$44,587	\$133,544	2018

Summary of Net Economic Analysis (Combined Installations)

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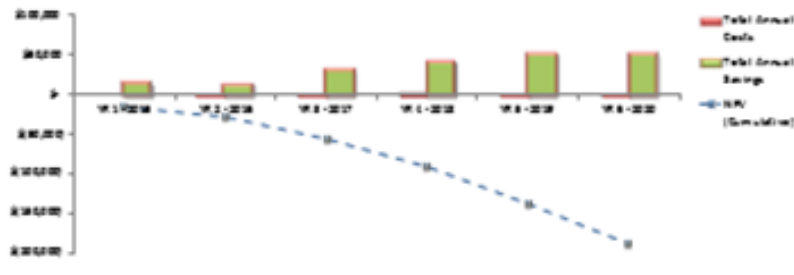
(In PI \$ Thousands)



Summary of Economic Analysis for Losing Installation: CASE STUDY RECEIVING INSTALLATION

Estimated Financial Metrics for LOSING Installation

(In PI \$ Thousands)



Summary of Economic Analysis for Receiving Installation

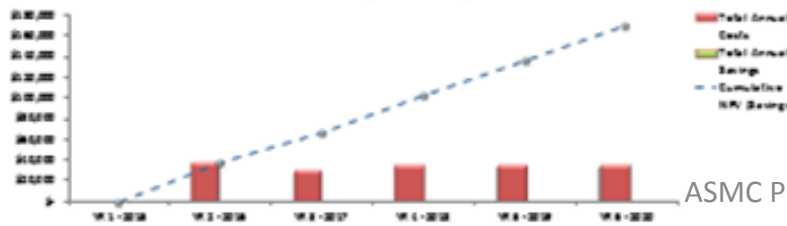
Annual Recurring Installation

In-situ

CASE STUDY RECEIVING INSTALLATION 2

Estimated Financial Metrics for RECEIVING Installations

(In PI \$ Thousands)



Outputs

- BCAT (COBRA) summarizes costs and savings estimates
- Produces graphics from the combined, receiving or losing installations' perspective
- Same information in tables

3. Detailed Business Case Analysis for Losing Installation: CASE STUDY RECEIVING INSTALLATION 1							
Calculated Values for Selected Economic NPV \$ Thousands	YR 1 - 2016	YR 2 - 2016	YR 3 - 2017	YR 4 - 2018	YR 5 - 2019	YR 6 - 2020	Qualitative YR 1 - 2
Costs							
One-Time							
Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Personnel	\$ -	\$ -	\$ 1,842	\$ 1,957	\$ 2,318	\$ -	\$ -
Transportation	\$ -	\$ -	\$ 2	\$ -	\$ -	\$ -	\$ -
Other	\$ -	\$ -	\$ 1,500	\$ 1,500	\$ -	\$ -	\$ -
Total One-Time Costs	\$ -	\$ -	\$ 3,344	\$ 3,457	\$ 4,318	\$ -	\$ -
Recurring							
Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OpFees-US Civilian	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OpFees-RAF Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OpFees-Foreign Nationals	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
BOG	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Overhead	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ 3,000
Total Recurring Costs	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000	\$ 1,000	\$ 3,000
Total Costs	\$ -	\$ -	\$ 3,344	\$ 4,457	\$ 5,318	\$ 1,000	\$ 3,000
Savings							
One-Time							
HELCOOR Curlew avoidance	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -
PIR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total One-Time Savings	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -
Recurring							
Personnel							
OpFees	\$ -	\$ 1,150	\$ 12,000	\$ 16,270	\$ 16,270	\$ 16,270	\$ 16,270
OpFees-US Civilian	\$ -	\$ 5,475	\$ 17,023	\$ 21,943	\$ 21,943	\$ 21,943	\$ 21,943
OpFees-RAF Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OpFees-Foreign Nationals	\$ -	\$ -	\$ -	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000
BOG	\$ -	\$ -	\$ 437	\$ 1,036	\$ 1,045	\$ 1,045	\$ 3,061
Overhead	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Equipment	\$ -	\$ -	\$ -	\$ -	\$ 1,643	\$ 1,643	\$ 12,237
Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Recurring Savings	\$ -	\$ 14,323	\$ 34,465	\$ 42,233	\$ 51,493	\$ 51,493	\$ 99,389
Total Savings	\$ -	\$ 14,323	\$ 34,465	\$ 42,233	\$ 51,493	\$ 51,493	\$ 99,389
Proposed Change at Installation							
Personnel	\$ -	\$ -58	\$ -58	\$ -58	\$ -	\$ -	\$ -139
Civilian-US Civilian	\$ -	\$ -45	\$ -45	\$ -45	\$ -	\$ -	\$ -100
Civilian-RAF Personnel	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Figures from BCAT User's Manual

COBRA and EIC Cost Lessons Learned

Lessons Learned

- Expansion needed in the areas of **project management, construction, information technology, and environment.**
- Does not include cost **uncertainty** or risk considerations.
- Cost and payback estimation capability adequate for comparing alternative courses of action, but **inadequate for program and budget levels of implementation planning.**

Recommendations

- Expand cost factors in cost models, especially in the areas of project management, construction, information technology, and environment.
- Include cost uncertainty and cost adjustments based on a risk analysis.
- Reconsider what and how scenario financials should be calculated.
- Redesign output to facilitate the transition from estimate to execution level budget and business plan.

We are working on it!